

# THE MONA-VIE TEXAS 10 STEP - A PATTERN FOR SUCCESS

## **STEP 1. Set Some Goals** (Have a Dream and a Burning Desire for its Achievement.)

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_

## **STEP 2. Make a Commitment**

Make at least a 12 month unconditional commitment to your MonaVie business. The stronger your commitment level, the more likely you are to succeed... and the faster.

## **STEP 3. Use the Products**

We have tremendous high impact products in MonaVie. The best way for you to learn about them is to use them. Become a product of the product. Educate yourself by going through our literature and learning from your upline team, conference calls, etc.

## **STEP 4. Put Together a Business Plan** (Put your time commitment in writing.)

Day of Week	Start Time	Finish Time	Total Hours
<b>Sunday</b>			
<b>Monday</b>			
<b>Tuesday</b>			
<b>Wednesday</b>			
<b>Thursday</b>			
<b>Friday</b>			
<b>Saturday</b>			

Total Hours For The Week \_\_\_\_\_

Write down your income goals for your MonaVie business. Make sure your income goals and time commitment are consistent and realistic.

6 Month income goal \$ \_\_\_\_\_ 12 Month \$ \_\_\_\_\_ 24 Month \$ \_\_\_\_\_

## **Step 5. Learn the MonaVie Workflow**

- Find a Prospect
- Invite and Contact
- Show the Plan (I.T.S)
- Answer Questions
- Follow-up and Follow Through
- Start Them Right
- ***Then Duplicate Yourself!***

**Step 6. Use Your Upline**

Get three Upline Team Members' phone numbers to assist you in building your business for the first 30 days.

<b>Name</b>	<b>Phone Number</b>
1) _____	_____
2) _____	_____
3) _____	_____

**Step 7. Learn About the Business Building Tools**

Conference Calls - see conference call schedule on our website. Learn how to use our company website: [www.monavievo.com](http://www.monavievo.com)... Go into your virtual office by entering your ID number and password in the Distributor Login section. Purchase business building tools to propel your business...tools give you leverage...you don't need to give a perfect presentation...let the tools do the work—you just follow the steps.

- 1) Order a MonaVie Flip Chart and other tools from [www.r3global.com](http://www.r3global.com)
- 2) Order "Success From Home" magazines from your MonaVie Virtual Office
- 3) Be at every meeting, function and on webcasts....bring your downline too!
- 4) Go to the "MV National Convention" and be on every Training and Conference Call...

*Here are some of the best Conference Calls and their numbers:*

- \* **Saturday morning - Business Training 10 AM PST - 646-519-5800 passcode 4900#**
- \* **Monday evening - MonaVie Corporate Call 7 PM PST - 866-211-6640 or 877-272-5573**
- \* **Tuesday evening - ITS meeting with Ruth 6 PM PST- 646-519-5800 passcode 4900#**

**Step 8. Learn the Basics of the MonaVie Compensation Plan**

Go through the written material on the compensation plan or see it at [www.r3global.com](http://www.r3global.com)

**Step 9. Write Down Your Prospect List**

Make a list of at least 20 names. Start with prospects in your local area. Never stop adding names to your warm-list...start with 20 but keep it growing - everyone knows 200 people.

**Step 10. Your Next 30 Days**

The first 30 days are the most important in your MonaVie business. Write down how many new Distributors and/or customers you are going to personally enroll in the next 30 days.

***I intend to personally enroll \_\_\_\_\_ people in the next 30 days***